



Hydrogen is the future, we can sense it™

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Senior Product Manager

About H2scan:

H2scan is the world leader in providing solid-state hydrogen sensors. Our sensors are considered the gold standard for improving electrical distribution reliability, optimizing measurements in refinery & petrochemical plants, and are ideal to monitor/measure hydrogen concentration in fuel cells, electrolysis, and hydrogen distribution pipelines to reduce carbon emissions. When you join our team, you will be working side by side with talented engineers, scientists, and manufacturing professionals. You will be developing exciting, cutting-edge products to enable the expansion of the Hydrogen Economy, which is a cornerstone to the planet's decarbonization. From fuel cell vehicles to hydrogen-powered appliances, the opportunities are limitless. We offer highly competitive compensation, a flexible work schedule, and a fast-paced, fun work environment.

Reports to: Chief Operating Officer

Location: Valencia, CA

Job Description:

We're looking for a Senior Product Manager to join our growing team! You'll develop migration plans for existing products and help define and manage new product development. Candidates should be driven, hard-working professionals who have at least five years of product management experience, preferably related to sensors, monitoring, or related electronic systems.

Responsibilities:

- Support H2scan's Hydrogen Economy, Transformer and Process & Safety products
- Gather voice of customer data to understand effectiveness of existing products and justify new products or existing product enhancements based on feedback
- Lead and manage product requirements and development roadmaps
- Develop and maintain a competitor market analysis
- Become a technical resource for all H2scan products
- Work with customer service, engineering, operations, and customers to meet product objective
- Work with executive management and sales to optimize product pricing to achieve margin goals
- Track product field performance statistics
- Domestic and international travel up to 25% required
- Travel may include customer visits, trade shows, conferences, industry groups, and standards activities

8/3/2022

Qualifications:

- 5+ years of industry sales experiences converting qualified opportunities in a product management position
- University degree with a concentration in engineering or related technical field
- Sincere empathy for the customer and a commitment to understand their challenges and experience
- Ability to read and understand technical/business documents and help define product requirements in coordination with engineering and sales
- Industrial sensor related experience preferred
- Excellent communication skills, listening skills, presentation skills, and customer service skills
- Customer application support experience
- Excellent oral and written English communication skills (multi-lingual preferred)
- Teamwork business attitude, curious, positive, and creative
- Ability to multi-task
- Knowledge of Industry/field's standards, concepts, practices, and procedures

Perks and Benefits:

- Health Insurance benefits
- 401(k)
- Life insurance
- Family leave (parental, maternal)
- Bonuses
- Equity/stock options
- Three weeks paid vacation
- Paid sick days
- FSA/HSA
- Cell phone reimbursement

H2scan is an Equal Opportunity Employer